

Fee Scale

for Licensees of the Biodynamic Federation – Demeter International

as of 01.01.2022

§1 Application fee

All applicants will be charged an application fee of 450 €. This will be invoiced with the issue of the license agreement and covers the costs for the application procedure and the first evaluation.

§2 Annual license fees (applies in the year after the first inspection).

	License Fee	Minimum License Fee
Producer	<p>1.6% of the value of the turnover of Demeter/biodynamic goods for sales into certifying member countries of the Federation¹</p> <p>1.0% of the value of the turnover of Demeter/biodynamic sales to all other countries</p>	€300
Exemption for fresh milk sales	Fresh milk sales are liable for a reduced license fee of 1.0%	
Processor/ Exporter	<p>1.6% of the added value (difference between sale and purchase) of Demeter/biodynamic sales into certifying member countries of the Federation¹</p> <p>1.0% of the added value (difference between sale and purchase) of Demeter/biodynamic sales to all other countries</p>	€300
Trader with own brand		
Trader of bulk goods		
Subcontractor fee	Costs for subcontractors please see below.	
Wholesaler	<i>No license fee</i>	€0

¹ *Certifying member countries of the Federation are Austria, Brazil, Denmark, Egypt, Finland, France, Germany, United Kingdom (and Ireland), Italy, India, Luxembourg, The Netherlands, New Zealand, Norway, Slovenia, Spain, Sweden, Switzerland and the USA.*

The **license fee** covers the cost of annual certification. In special cases additional costs for laboratory analyses and re-inspections may arise.

The use of **subcontractors** can lead to additional fees:

- If the license fee due is the **minimum fee**, there is **no charge** for subcontractors.
- If the license fee due is **between €300-1000**, **€300 is charged** for subcontractors.
- If the license fee due is **more than €1000**, **€300 is charged per subcontractor**.

In order to facilitate the invoicing of license fees when several companies are involved, arrangements can be made for the entire license fee to be paid by the exporter or importer on behalf of the licensee. Written agreement templates can be supplied on request.

§4 Additional Fees

- Additional charges apply for **annual Demeter inspections**, these will be charged to the licensee.
- **Biodynamic advice** is provided by an independent arrangement with an approved Demeter advisor (please see <https://www.biodynamic-advisors.org/> for a list). Fees are arranged between the advisor and the licensee.

Charges for the above differ and we recommend asking for a quote in writing from the inspection body and the advisor.

- Additional inspections may be carried out at any time. If an **additional inspection results in major findings** that result in suspension, the costs of the additional inspection will be charged to the licensee.
- For the **issuing of product certificates**, a fee of 50€ per certificate is charged.

All amounts mentioned are exclusive of VAT (Value added taxes).

§5 Terms of payment

The fee due must be paid to the Federation 30 days following the date of invoice. This fee is to be paid in full as invoiced by the Federation.

After termination of the contract, the obligation to pay the above fees remains in force until all sales of Demeter products have been settled and the fees have been paid to the Federation.

If “Demeter” or “biodynamic” products are purchased directly from other producers or suppliers abroad, a contribution in accordance with the above provisions is nevertheless due and payable.

The turnover with Demeter/biodynamic products must be submitted in Euros or US\$ no later than six weeks after the end of each quarter, differentiated in national and international sales.

Biodynamic Federation – Demeter International – Brandschneise 1 – D-64295 Darmstadt,
www.demeter.net