

Application form for interested processors and wholesalers

→ Please fill in preferably by computer, print, sign and scan it and return it to:
ute.bucholski@demeter.net

1. Basic Data

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|--|--|
| Name | Inspection body |
| Address | Inspector |
| | Certified organic since/by |
| Phone | Other organic label (Biosuisse, Naturland) |
| Fax | When was your enterprise founded? |
| e-mail | Owner of the company/Legal structure |
| Internet | VAT-number for EU enterprises |
| General manager | How many staff are employed |
| Communication possible in: <input type="checkbox"/> German <input type="checkbox"/> English <input type="checkbox"/> French <input type="checkbox"/> Spanish | |

2. Which processing, subcontracted processing, intermediate storage, export and trading activities (including labelling, packing) are carried out? Please describe them or enclose an organizational chart.

3. Which products does your enterprise process or trade?

4. Do you want to sell Demeter products under your own trademark?

5. What turnover (in EURO) do you plan with Demeter Products and other product ranges in the short term (< 1 year) and medium term (2-3 years)?

6. Which products carrying the Demeter trademark do you wish to produce or trade?

7. What % of the product range will be made up of Demeter products?

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8. From which Demeter producers/supplier do you get the products?

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If you don't have any supplier, do you need contacts to Demeter-producers?

| | |
|---|--|
| No | |
| Yes, for these raw materials, in these amounts ... | |

9. Which quality assurance certifications do you have?

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|--------------|-------|
| ISO 9000 ff. | HACCP |
| Others ... | |

10. What is your business philosophy?

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**11. What are your current channels of distribution? What have you planned in the future (in which country, marketing to customers, shops or wholesalers etc.)?
PLEASE NOTE THAT ONLY AUTHORIZED DEMETER PROCESSORS OR WHOLESALERS
MAY BUY DEMETER LABELLED PRODUCTS.**

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12. Do you market in the USA?

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| Yes, to the following distributors ... | |
| Planned. | |
| No. | |

13. Are you already familiar with the Demeter-Standards for production, processing and labelling and do you have the current version of the standards?

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|-----|--|
| Yes | |
|-----|--|

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|--------------|--|
| No, not yet. | |
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| 14. How did you get to know about Demeter products and Biodynamic farming? |
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| 15. Do you have further questions or comments to the Federation? |
| |

I hereby agree that my data may be stored for the use of communication and for sending information like newsletters or revised Demeter Standard of Biodynamic Federation – Demeter International e.V. If you don't want to get the newsletters please send an e-mail to ute.bucholski@demeter.net .

| | |
|-------------|-------------------------------------|
| | |
| Place, Date | Signature of the enterprise manager |

**I/We herewith confirm that the statements in this sheet are given to the best of my/our knowledge and are in accordance with the facts.
Hereby I/we make an application to Biodynamic Federation – Demeter International e. V. for the admission as an applicant (application fee 450 Euro).**

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|-------------|-------------------------------------|
| | |
| Place, Date | Signature of the enterprise manager |

Please attach your valid **organic certificate** in which the conditions and the organic products are listed as well as the legal entity (name of the company).

To process the application form and relevant documents we will charge an application fee of 450 Euros (that also covers the costs of the first inspection documents evaluation) according to our current Fee Scale.

We are looking forward to taking up new partners. However, we need to inform you that the Biodynamic Federation – Demeter International board has the right to turn down an application without giving reasons.